PESTALOZZI

ATTORNEYS AT LAW

Sébastien Roy

Partner
Attorney at law

Cours de Rive 13
1204 Geneva
Switzerland
T +41 22 999 96 40
sebastien.roy@pestalozzilaw.com

Sébastien Roy advises financial institutions, corporations and individuals on their transactions, contracts and operations. His practice focuses in particular on financing transactions, mergers and acquisitions and private equity. As part of his practice, Sébastien Roy is also regularly involved in debt and corporate restructurings.

Sébastien Roy heads the Financial Services Group and is a member of the Corporate / M&A Group in Geneva.

His practice covers all types of transactions in the financial services industry, with an emphasis on financing and M&A transactions. He advises banks, investment funds and other lenders in financing transactions of all types in Switzerland. In parallel, Sébastien Roy is deeply involved since the early 2010s' in the so-called consolidation of the Swiss private banking industry, where he acts regularly for sellers and buyers of banks, asset managers and other financial institutions (and of their assets).

Sébastien Roy is active in corporate and commercial transactions and contracts, including M&A, private equity and joint ventures. He advises Swiss and foreign companies to set up operations in Switzerland as well as on their corporate and commercial matters. He has an established experience in drafting and negotiating complex contracts, including share and asset purchase agreements, joint venture agreements, shareholders agreements and key commercial agreements.

As part of his banking and corporate practice, Sébastien Roy is regularly involved in debt and corporate restructurings as well as in insolvency work.

Sébastien Roy is recommended in his fields of expertise by various leading legal directories, including Chambers & Partners, Legal 500, IFLR1000 and Who's Who Legal. He is ranked as a "Leading Individual" by Legal 500 and as "Highly Regarded" by IFLR1000. Recent reports by clients and market professionals include the following:

"Sébastien Roy is my go-to Swiss lawyer. He has the perfect combination of great technical skills alongside commercial acumen, and is incredibly proactive and really welcoming to work with." (Chambers Europe)

"Sébastien Roy has experience in cross-border asset deals and commercial agreements and is active in the banking and energy sectors. Sources appreciate his 'very client-oriented' approach, adding: 'His calm demeanour and negotiation skills were very impressive.'" (Chambers Global)

"Sébastien Roy is described as a 'very clever' practitioner, with sources recognizing his track record in M&A transactions in the banking sector." (Chambers Global)

"I was impressed by his competence, availability and rapid response time." (Chambers Global)

"Clients respect that he is 'very knowledgeable about structuring, quick to understand financial issues and able to adequately reflect those in contracts.'" (Chambers Global)

"Geneva practice head Sébastien Roy is 'responsive, pragmatic and commercial, and very good at explaining complex issues' say clients. He advises on financing and banking M&A and regulatory issues." (Chambers Global)

"Described as 'very sharp and internationally minded' Sébastien Roy has particular expertise in the finance sector. He receives praise for his negotiation skills: 'When things get a bit hot he remains calm.'" (Chambers Global)

"Sébastien Roy is 'very knowledgeable, pragmatic, and technically excellent.'"(Chambers Global)

"Clients commend Sébastien Roy, saying: 'We can totally rely on him to move transactions forward.'" (Chambers Global)

"Sébastien Roy is warmly commended by clients, who describe him as 'calm under pressure, dedicated and courteous.' They also appreciate his negotiation skills: 'He communicates clearly, adapts to the style of the counterpart and adopts a balanced stance.'" (Chambers Global)

Career

2005	Partner at Pestalozzi
2002	Senior associate at major Swiss law firm, Zurich and Geneva
2001	Admitted as a Solicitor in England and Wales (not practising)
2000	Secondment, Norton Rose LLP, London
1996	Associate, Tavernier Tschanz, Geneva
1994	Admitted at the bar in Switzerland (Geneva)
1992	University of Geneva: lic.iur.

Languages

- German
- French
- English

Practice Areas

- Banking & Finance
- Blockchain & Crypto Assets
- Capital Markets
- Compliance
- Corporate / M&A
- Financial Services
- Private Equity & Venture Capital
- Restructuring & Insolvency
- Swiss Financial Market Regulation

Membership

- Swiss Bar Association (SAV)
- Geneva Bar Association (ODA)
- Association Genevoise de Droit des Affaires (AGDA)
- International Bar Association (IBA)