Franz Schubiger

Partner
Attorney at law, LL.M.
Co-Head Life Sciences

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Franz Schubiger co-heads Pestalozzi's Life Sciences Group and is a member of the Corporate / M&A Group in Zurich. His practice focuses on corporate law, M&A, corporate finance, private equity and venture capital, complex restructurings as well as general contract and commercial law. He regularly advises in the fields of life sciences, including pharma, consumer healthcare and medtech, as well as in the consumer goods and retailing industries and on ICT, e-commerce and online business.

Franz Schubiger specializes in corporate and transactional matters. He frequently assists large corporates, strategic and financial investors, emerging growth companies and entrepreneurs on corporate and investment matters, such as the taking up of business activities, the establishment, structuring and governance, investment in or financing of businesses and companies as well as corporate matters during the entire life cycle of companies.

Franz Schubiger also has longstanding experience on a broad range of commercial transactions, including mergers & acquisitions, divestitures, cooperation and joint ventures, debt and equity financings as well as private equity and venture capital transactions, in domestic and cross-border settings. He regularly advises clients on complex corporate restructurings, including transfer of businesses or parts thereof, mergers, conversions and cross-border migrations, as well as financial reorganizations.

As part of his contract law and commercial practice, he advises on matters relating to the structuring of business relationships and contracts, such as collaboration arrangements, sourcing, supply, manufacturing, provision of services and distribution related agreements in different industries, including life sciences, consumer goods and retailing sectors as well as machinery industry.

Franz Schubiger graduated from the University of Zurich in 1999 (lic.iur.) and Cornell University in 2004 (LL.M., Fulbright Scholar). He was admitted to the bar in 2001. Before joining Pestalozzi in 2001, he served as a law clerk at the District Courts of Gaster/See and worked as an associate for a law firm.

Franz Schubiger is named by leading legal directories in his fields of expertise. Recent reports include:

"Franz Schubiger led the way, and he had a very capable team of corporate and tax lawyers. His commercial vision is very strong. Franz has impressive intellect, market knowledge and commercial judgement." (Chambers Third Party Feedback, 2024)

"Franz was extremely helpful and was an effective quarterback of his team's responses in our process." (Chambers Client Feedback, 2024)

"He contributed great expertise and breadth of knowledge to my matter. His level of service is unparalleled; I could count on a thoughtful and prompt response to my queries at all times." (Chambers Client Feedback, 2024)

"Franz is an excellent advisor and manager." (Chambers Client Feedback, 2023)

"He finds excellent and very detailed solutions but is also able to find creative and pragmatic solutions." (Chambers Europe Client Feedback, 2023)

"Franz Schubiger’s client service, level of sophistication and commercial awareness are very strong. He is very dedicated and pleasant to work with." (Chambers Europe Third Party Feedback, 2022)

"Franz Schubiger is appreciated for his expertise, competence and friendly and collaborative approach." (The Legal 500 Client Feedback, 2020)

"His work is always of the highest quality and I very much appreciate his expertise, competence and friendly & professional approach." (IFLR1000 Client Feedback, 2020)

"He was prudent and made himself available at any time necessary. His replies were always prompt and he was extremely professional." (IFLR1000 Client Feedback, 2020)

He is a member in several professional associations, such as the Zurich Bar Association and the Swiss Bar Association, the Union Internationale des Avocats (UIA) and the Swiss-American Chamber of Commerce. He regularly speaks at events, co-organizes seminars and moderates panel discussions relating to his fields of expertise. Further, he has been serving as a coach to entrepreneurs and founder teams on a pro bono basis at the Swiss >>venture>> startup competition since 2010.

Market Perception

He gives strategic, actionable and pragmatic advice, and is able to think two or three steps ahead. (The Legal 500, 2025)

Franz Schubiger and his team delivered outstanding work in a very efficient way and always on time. (The Legal 500, 2024)

His commercial vision is very strong. Franz has impressive intellect, market knowledge and commercial judgement. (Chambers & Partners, 2024)

Franz was extremely helpful and was an effective quarterback of his team's responses in our process. (Chambers & Partners, 2024)

He contributed great expertise and breadth of knowledge to my matter. His level of service is unparalleled; I could count on a thoughtful and prompt response to my queries at all times. (Chambers & Partners, 2024)

Franz Schubiger is friendly, professional and extremely responsive without exception. (The Legal 500, 2023)

He finds excellent and very detailed solutions but is also able to find creative and pragmatic solutions. (Chambers & Partners, 2023)

Franz Schubiger’s client service, level of sophistication and commercial awareness are very strong. (Chambers & Partners, 2022)

Franz is an excellent advisor and manager. (Chambers & Partners, 2023)

His work is always of the highest quality. (IFLR1000, 2020)

Career

2010	Partner at Pestalozzi
2004	Cornell University: LL.M., Fulbright Scholar
2001	Associate at Pestalozzi Bar admission: Switzerland
2000	Associate at a Swiss law firm
1999	University of Zurich: lic.iur. Law clerk at District Courts Gaster/See

Languages

- German
- English
- French
- Italian

Practice Areas

- Governance
- Blockchain & Crypto Assets
- Capital Markets
- Corporate / M&A
- Financial Services
- Life Sciences
- Private Equity & Venture Capital
- Restructuring & Insolvency

Membership

- Swiss Bar Association (SAV)
- Zurich Bar Association (ZAV)
- Swiss Private Equity & Corporate Finance Association (SECA)
- Swiss-American Chamber of Commerce (Swiss Amcham)
- Union Internationale des Avocats (UIA)